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**Fluid Tech, Integrated Environmental Systems and Thermaltech Form a Strategic Alliance with Havtech.**

**COLUMBIA, MD ...** Fluid Tech, Integrated Environmental Systems (IES) and Thermaltech are pleased to announce a strategic alliance with Havtech. Each of these commercial HVAC Manufacturers' Representatives have complementary strengths that, when fully integrated with Havtech, will provide customers in western Pennsylvania, southeast Ohio, West Virginia, and western Maryland with industry-leading expertise to support the entire lifecycle of Commercial HVAC systems.

Thermaltech, founded in 2017 and headquartered in Sewickley, PA, is a manufacturers' representative for Daikin Applied, Daikin Comfort Technologies and many other leading manufacturers. IES, founded in 1990 and headquartered in Bridgeville, PA, has gained industry recognition as a highly respected custom mechanical and airside representative for many leading brands. As part of the strategic alliance, IES will align with Havtech to represent Price Industries in the western Pennsylvania market. Fluid Tech, established in 1992 and headquartered in McMurray, PA, has been a leading representative for Baltimore Air Coil and several other leading hydronics manufacturers.

Thermaltech, Fluid Tech and IES each represent leading-edge Applied HVAC Equipment and Airside manufacturers. "In addition to the complimentary lines of business, FluidTech and IES share similar core values and customer focus with Thermaltech and Havtech. This strategic alliance will further improve Havtech's ability to provide exceptional service, expertise, and an enhanced portfolio of innovative solutions for customers in all our geographic locations. Thermaltech, FluidTech and IES will focus on sharing knowledge, best practices and integrating resources to leverage strengths while conducting business as Havtech across all markets." - Joe Roetering, President & CEO of Havtech.

**The combined Thermaltech, Fluid Tech, and IES businesses will operate as Havtech and will represent many of the strongest brands in HVAC including Baltimore Air Coil, Daikin, Price Industries, Nortek Air Solutions, and many others shown on the [line card](#) for the Pittsburgh market.**

The company expects integration activities to take place over the next several months. During that time, each business will continue to operate independently. Once integration activities are complete, the businesses will operate as Thermaltech LLC, a member of the Havtech Group and will do business as Havtech.

Havtech was established in 1985 as a manufacturers' representative serving commercial and industrial markets. Today, Havtech is the leading engineered building systems and services provider throughout the Mid Atlantic. Havtech brings expertise and innovation together to deliver energy efficient and sustainably resilient solutions tailored to each customer's specific needs. Havtech continues to evolve through investment in its people and innovative technologies to help customers become more efficient, productive, and profitable.